

EXPERT INSIGHT FROM THE PRO

We caught up with Ian Cogswell from Portland Advisers this month to hear his thoughts on the risks in which lenders specifically focus on, when financing those new oil and gas projects that are designed with the transition towards net zero emissions in mind. The key takeaways from our discussion was that Risk Analysis underpins everything when it comes to investing and lending. Technology and Regulatory risk, along with an increasing focus on ESG were identified as fundamental components of lenders' risks analysis. It was identified that in order to encourage further investment into the industry, lenders will need to have a better understanding of the new technologies that are being deployed into the sector for them to feel comfortable with their investment decisions.

It was concluded that there is a need for tech providers to play an important role in educating lenders with the new technologies that are available for the industry, to potentially encourage further investment into the sector.

ENERGY Knect

WINTER EDITION

VOLUME 1 - 2020

ENERGY KNECT'S EXPERT INSIGHT NEWSLETTER

Welcome to Energy Knect's EI Newsletter where we bring you insights from the industry's most senior professionals, best practice tips on how to grow your business and our upcoming event recommendations to help you make informed decisions.

ABOUT ENERGY KNECT

Energy Knect is a newly established consultancy for senior Energy professionals. We help professionals and in turn, their companies to facilitate new business relationships and identify new partnership opportunities across our global network and resources.

Don't forget to join our free online networking community for senior Energy professionals. The registration portal can be found on our website and enables professionals to share ideas, network and create their own virtual exhibition to broadcast their company profile and schedule meetings with potential partners autonomously.

BEST PRACTICE TIPS

We recently ran a survey with multiple professionals across our network to identify the core challenges that they were facing with business development and online networking whilst live conferences have all been suspended. The key results from the EI survey indicated that Tech knowledge, Engagement and Sponsorship values were the core challenges. We addressed these challenges in our latest Insights article by providing simple solutions to overcome these challenges, and support our network with their business development objectives. Please feel free to visit our Insights page on our website to access this article along with other insights to help support your company.

EVENT RECOMMENDATIONS

Digital Energy Festival, 20th Oct- 26th Nov 2020 - The Digital Energy Festival is a 6-week virtual event starting on the 20th of October which unites Africa Energy Forum, The Oil & Gas Council, African Utility Week and POWERGEN Africa under one banner, bringing you Africa's largest, all-encompassing digital energy platform. Experts representing upstream oil and gas, power, energy, manufacturing, trade and mining will deliver critical business updates and information for Africa's Energy professionals.

The Mediterranean Gas & Energy Week, 20-22nd Jan 2021 - The Mediterranean Gas & Energy Week is a valuable opportunity to network with all key players in the region and listen to the latest developments, in one of the hottest regions globally right now. With more than 10 Countries participating, it provides you with a unique opportunity to connect with new partners, learn from the experts and find new business opportunities. Because of IN-VR's strong business relationships with NOC's, Ministries and international operators, they can facilitate new business relationships for you and your company, and help you identify the most attractive investment opportunities for your business.

Global M&A Energy Opportunities, Feb 2021 - The Global M&A Energy Opportunities online conference provides a unique platform to connect operators who are looking to fundraise or farm-out, with financiers and operators that are looking to invest in new opportunities. The virtual conference will be segregated across different streams, each one focusing on exploration, development, producing oil & gas assets, and renewable and alternative energy assets. The online conference is a unique opportunity for buyers to find opportunities that fit their investment strategy, and for sellers to present their opportunities in front of a targeted group of investors.

To learn more about our recommended upcoming events, please feel free to visit our recommendations page on our website. If you would like to explore speaking and sponsorship opportunities, please feel free to get in touch with us directly for an unbiased opinion.

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